

Secretary of Economic and Employment Development on the Program.

The Secretary of Economic and Employment Development appoints the Board's seventeen members.

#### APPRENTICESHIP

Ann Edwards, *Director of Apprenticeship & Training*  
(410) 333-8754

Under the Division of Business Resources, the Office of Apprenticeship was created in 1991. The Office became the Apprenticeship Program in 1993. The Program promotes apprenticeship and other forms of on-the-job training assisted by the Bureau of Apprenticeship and Training, U.S. Department of Labor, and other federal and State agencies. The Director of Apprenticeship and Training is appointed by the Secretary of Economic and Employment Development (Code 1957, Art. 83A, secs. 3-401 through 3-408).

#### APPRENTICESHIP & TRAINING COUNCIL

G. William Troxler, *Chairperson*, 1997

Replacing the Maryland State Apprenticeship Council, the Apprenticeship and Training Council was created in 1966 (Chapter 671, Acts of 1966). It was placed within the Department of Employment and Training in 1983 (Chapter 64, Acts of 1983). In 1987, the Council became part of the Department of Economic and Employment Development (Chapter 311, Acts of 1987). The Council reviews and approves apprenticeship programs and fosters their development. It sets standards for registered apprenticeship programs.

The Council's twelve members are appointed by the Governor with the advice of the Secretary of Economic and Employment Development and Senate advice and consent. Members serve four-year terms. With the advice of the Secretary, the Governor may appoint up to three consultants to the Council. Authorization for the Council continues until July 1, 2004.

#### TECHNOLOGY COMMERCIALIZATION

Vacancy, *Director*  
(410) 333-6990

Technology Commercialization began as the Office of Technology Development in January 1989. The Office was reformed as the Technology Commercialization Program in 1993. The Program stimulates development, application, and commercialization of new technologies for Maryland industries concerned with manufacturing, information services, biotechnology, and other fields. In this way, the Program works to retain and expand existing firms and to encourage new technology enterprises within the State. To support technology businesses,

the Program coordinates and leverages resources in the public, private and academic sectors. The Program also oversees six regional technology councils.

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### DIVISION OF BUSINESS DEVELOPMENT

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James W. Peiffer, *Director*  
Ann M. Coscia, *Deputy Director*

217 East Redwood St.  
Baltimore, MD 21202 (410) 333-6985

Primary duties of the Department of Economic Development, created in 1959, were to encourage the location in the State of new businesses and to retain and expand existing enterprises (Chapter 185, Acts of 1959). These functions have devolved on the Division of Business Development. The Division works through three groups: Business Development; Business Location; and Marketing Research.

#### BUSINESS DEVELOPMENT GROUP

Robert McGlotten, *Manager*  
(410) 333-6970

The Business Development Group originated in 1991 as National Business Development and received its present name in 1992. Through an aggressive marketing program, the Business Development Group secures new economic activity for the State. The Group advises and assists business and industry on plant location and expansion. It offers particular expertise in such matters as sites, buildings, labor, industrial training, taxes, and financing.

#### BUSINESS LOCATION GROUP

Gary Ventry, *Manager*  
(410) 333-6970

The Business Location Group was created in 1991. The Group directly assists businesses seeking to expand or relocate their operations in Maryland.

#### MARKETING RESEARCH GROUP

Mark Jacobson, *Manager*  
(410) 333-6980

Formed in 1991, the Marketing Research Group supports the marketing efforts of the Division of Business Development. The Group conducts customized economic studies and produces collateral sales materials. To encourage investment in Maryland, the Group provides staff marketing representatives with statistical analyses of locational factors.