

PRICING COMMITTEE FOR BLIND INDUSTRIES & SERVICES OF MARYLAND  
 Contact: David L. Reed

(410) 233-4567  
*Ex officio:* Mary Margaret Smith, designee of Secretary of General Services; Carol Coleman, designee of Secretary of Public Safety & Correctional Services; David L. Reed, designee of President, Blind Industries & Services of Maryland; Sharon Maneki, President, National Federation of the Blind of Maryland.

VENDING SERVICES DIVISION  
 John Ward, *Director* . . . . . (410) 247-3737

INDUSTRIAL PRODUCTS DIVISION  
 BALTIMORE PLANT  
 Mark Derr, *Manager*  
 2901 Strickland St.  
 Baltimore, MD 21223 . (410) 233-4567

SEWN PRODUCTS DIVISION  
 Jim Miller, *Director of Operations*  
 . . . . . (410) 233-4567

EASTERN SHORE PLANT  
 Jack Grizzell, *Manager*  
 Northwood Industrial Park  
 Salisbury, MD 21801 . . (410) 749-1366

WESTERN MARYLAND PLANT  
 Marion Leib, *Manager*  
 322 Paca St.  
 Cumberland, MD 21501  
 . . . . . (301) 724-4111

REHABILITATION DIVISION  
 Rosemary Lerdahl, *Director*. (410) 233-4567

HUMAN RESOURCES  
 Claire Ricci, *Director*. . . . . (410) 233-4567

FINANCE  
 Kenneth Harper, *Controller* . . . (410) 233-4567

AIDS & APPLIANCES  
 Barbara Crook, *Director* . . . . . (410) 233-4567

BRILLE SERVICES  
 Claire Ricci, *Director*. . . . . (410) 233-4567

SALES & MARKETING  
 INDUSTRIAL PRODUCTS  
 David L. Reed, *Director*. . . . (410) 233-4567  
 SEWN PRODUCTS  
 Michael Guerclio, *Director* . . (410) 233-4567

DEVELOPMENT & PUBLIC AFFAIRS  
 Dale Otto, *Director*. . . . . (410) 233-4567

Blind Industries and Services of Maryland originated in 1908 as the Maryland Workshop for the Blind (Chapter 566, Acts of 1908). It adopted its present name in 1973 (Chapter 164, Acts of 1973).

A quasi-public agency, Blind Industries and Services of Maryland provides employment services, vocational training, rehabilitation, and education to blind and severely multi-handicapped blind Marylanders. The agency's eleven trustees are appointed for three-year terms by the Governor with Senate advice and consent.

Blind Industries and Services of Maryland establishes and operates centers for the training, rehabilitation, and employment of the adult blind of Maryland. In addition, the agency teaches adult

blind persons the day-to-day skills necessary to live in a sighted society. The agency is open for the labor and manufactures of all blind citizens of Maryland over eighteen years of age who can give satisfactory evidence of character and ability to do the work required. All profits from blind industries are used to further the agency's mission (Code 1957, Art. 30, secs. 3-10, 30A).

To carry out these programs, Blind Industries and Services of Maryland operates four divisions: Vending Services; Industrial Products; Sewn Products; and Rehabilitation. The agency also transcribes braille and runs an aids and appliances store.

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The Pricing Committee for Blind Industries and Services of Maryland sets prices of supplies and services provided to State government agencies by Blind Industries and Services of Maryland. The Committee reviews contracts to ensure that fair market prices are charged.

The Committee consists of four ex officio members: the Secretary of General Services; the Secretary of Public Safety and Correctional Services; the President of Blind Industries and Services of Maryland; and a member of the Executive Board, National Federation of the Blind of Maryland (Code State Finance and Procurement Article, sec. 14-104).

**VENDING SERVICES DIVISION**

John Ward, *Director*  
 (410) 233-4567

Created in 1989, the Vending Services Division provides and services beverage and snack vending machines throughout Maryland. The Division is opening up many nontraditional sales and service jobs for blind workers.

**INDUSTRIAL PRODUCTS DIVISION**

(410) 233-4567

The Industrial Products Division provides meaningful employment to blind and severely multi-handicapped blind adults in the manufacturing of more than a hundred products for federal and State government agencies and commercial and private businesses. The Division is located in Baltimore.

**SEWN PRODUCTS DIVISION**

(410) 233-4567

The Sewn Products Division employs blind and severely multi-handicapped blind adults in the manufacture of sewn products used by federal and State government agencies as well as private businesses. The Division operates plants in Cumberland and Salisbury.